

Particulars**About Your Organisation****Organisation Name**Solent International

Corporate Website Addresswww.solentgroup.co.uk

Primary Activity or Product

- Manufacturer
-

Related Company(ies)No

Membership

Membership Number	Membership Category	Membership Sector
4-0384-14-000-00	Ordinary	Consumer Goods Manufacturers

Consumer Goods Manufacturers**Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- Home & Personal Care Goods
 - Detergents
 - Soap Tablets
 - Personal Care

Operations and Certification Progress**2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?**

Yes

2.2.1 Do you manufacture for:

Private Label

2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:

430.60

2.2.3 Total volume of refined Palm Kernel Oil sold in the year:

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2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:

193.53

2.2.5 Total volume of all oil palm products you sold in the year:

624.13

2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains:**In Your Private Label**

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim			193.53	
2	Mass Balance				
3	Segregated	430.60			
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified	430.60		193.53	

2.4.1 What type of products do you use CSPO for?

Toothpaste Shampoo Breathspray Cleaners Mouthwash Cleaning Wipes

2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:

Europe 100%
 India --%
 China --%
 South East Asia --%
 North America --%
 South America --%

2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe 100%
 India --%
 China --%
 South East Asia --%
 North America --%
 South America --%

Time-Bound Plan**3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2014

Comment:

First stated manufacturing and supplying RSPO certified bar soap. This equates to just over 400 Tonnes of sustainable palm oil being used each year in partnership with Kerry Manufacturing in Shanghai, China Also book and claim green palm certificates were used to offset palm oil derivatives used in other products such as toothpaste, mouthwash

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2018

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2018

Comment:

Sources of palm oil derivatives such as sodium lauryl sulfate, glycerin are starting to become commercially available for manufacture in China. Other derivatives such as alkyl glucosides for example are still not commercially available for us to use in China. We are trying to formulate away from these but don't wish to start using coconut derived materials as these may cause more environmental concerns. We believe that these few remaining derivatives which are currently not from sustainable sources will come on line within the next year

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

y

3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?

y

3.6 Which countries that your organization operates in do the above commitments cover?

- United Kingdom

3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

Current CSPO% use is over 90% of the total company usage of palm oil, palm kernall oil or their derivatives By mid 2016 to have carried out trial productions with mass balance derivatives such as sodium lauryl sulfate, glycerin etc in toothpaste and mouthwash By end of 2016 to have started to use at least 1 additional mass balance derivative in our oral care products The plan is by end 2016 to have greater than 95% of the total company usghae of plam oil or their derivitives or at least commercially viable sources of ingredients identified

3.8 Date of first supply chain certification (planned or achieved)

2014

Comment:

This was achieved for the supply of bar soap via Kerry Manufacturing in 2014. We would plan to have either our toothpaste or mouthwash supply chain certified by end 2017

Trademark Related**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

Please state for which product range(s) you intend to apply the Trademark and when you plan to start

Tesco bar soap from 2014

Year: 2014

GHG Emissions**5.1 Are you currently assessing the GHG emissions from your operations?**

No

Please explain why

Manufacturing in China. We are not finding reliable processes and procedures to be able to do this

5.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

Currently not making measurements

Actions for Next Reporting Period**6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

Encouraging retailers, category managers, trading directors, to promote our products with RSPO logo and trademarks.
Encouraging retailers to run educational programmes. With new customers prompting them to consider a sustainable palm oil policy

Reasons for Non-Disclosure of Information**7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Data Unknown

- Others:

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Application of Principles & Criteria for all members sectors

8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as: Water, land, energy and carbon footprints Land Use Rights Ethical conduct and human rightsUploaded file: [M-Policies-to-PNC-ethicalconducthr.pdf](#) Labour rights Stakeholder engagement None of the above**8.2 What steps will/has your organization taken to support these policies?**

Regular audits by our own factory compliance team and by external independent auditors. In most cases results being published on the Sedex database Worked with several sites and retailers to help improve salaries, working hours and welfare payments

Commitments to CSPO uptake

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:
Do you have plans to?**

Yes

Please specify

We plan to move from green palm certificates to mass balance derivatives as soon as they physically become available at a commercially acceptable cost in China

9.1 Do you have plans to immediately cover the gap using Book & Claim?

Yes

How and when do you plan to immediately cover the gap using Book & Claim?

Recording the volumes monthly of palm, palm oil kernel and derivatives sold and then via our finance team purchasing green palm certificates

Concession Map**10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?**

No

Please explain why

This is not part of our business model. We are a company with strategic investments in consumer products manufacturing sites which we then sell products to (mainly) EU retailers

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Mass balance palm derivatives are still in too short a supply with major companies taking up all the available volume - squeezing out smaller manufacturers Mass balance derivatives in Asia are hard to come by - even if being made in EU by large chemical companies there are little or no plans to have sources in China The on-cost of the mass balance derivatives is approximately 20-30% compared to non mass balance - customers request the use but are not prepared to pay for it In China because RSPO is relatively unheard of most of the volume in a site is non RSPO - possibly RSPO making up about 1% of the site production - this is not cost effective and can cause issues with minimum order quantities and having to build expensive separate tanks. If the cost of RSPO derivatives would be the same as non RSPO many sites in China would switch over 100%

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

No

Robust:

Yes

Simpler to Comply to:

No

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Business to business education - for example most manufacturing sites in China which we use were previously unaware of the sustainable palm oil opportunities. They now see this as a positive and something they can also use to attract further customers

4 Other information on palm oil (sustainability reports, policies, other public information)

None
